



**FOR IMMEDIATE RELEASE**

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**Williams Scotsman Announces Allied Membership with American Hotel & Lodging Association**

*Strengthens company's commitment to expanding industry footprint*

**Baltimore, MD – March 9 2005-** Williams Scotsman is proud to announce it is now an Allied Member of the American Hotel & Lodging Association (AH&LA). As the voice of the U.S. lodging industry, AH&LA is a 95-year-old dual membership association with some 10,000 property members nationwide. Williams Scotsman provides a variety of mobile office and storage space solutions to address the requirements of the lodging sector.

Williams Scotsman has been serving the needs of customers with temporary and permanent space solutions for more than 50 years. Typical uses include construction site offices, classroom space, administrative offices, and storage containers. Their quality construction, ease of addition and removal, and versatility of use makes mobile and modular buildings ideal when businesses need space in a hurry. Williams Scotsman prides itself on its courteous, knowledgeable sales team and superior customer service.

"We are enthusiastic about the opportunity to offer our space solutions to the lodging industry," stated Michele Cunningham, Vice President of Marketing and Business Development at Williams Scotsman. "An important part of Williams Scotsman's strategy for customer service is our focus on the unique requirements of our customers' varied industries. The rebounding demand in the lodging and tourism marketplace affords us the opportunity to provide real value at this exciting time."

**About Williams Scotsman**

Williams Scotsman, Inc., headquartered in Baltimore, Maryland, is the leading national provider of mobile and modular building solutions for the Construction, Education, Commercial, Healthcare and Government markets. The company serves over 25,000 customers, operating a fleet of nearly 100,000 mobile office and storage units that are leased through a network of over 90 locations throughout North America. Williams Scotsman provides delivery, installation, refurbishment and other services, and sells new and used mobile office products. In addition to its core leasing business, the Modular Building Division of Williams Scotsman manages and develops large permanent construction projects from concept to completion. Williams Scotsman is a private company with operations in the United States, Canada, Mexico, and Spain. For additional information, visit <http://www.willscot.com>, call (410) 931-6066 or email [Michele.Cunningham@willscot.com](mailto:Michele.Cunningham@willscot.com).

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